

## *Compressus Empowers Health Care Leaders to Make the Right Decisions*

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### **Q: Who is Compressus?**

A: Compressus is a healthcare IT middleware provider – offering holistic solutions to organizations seeking to navigate through uncertainty and change. Our team has been working with healthcare leaders for more than eight years to creatively solve the many challenges associated with the integration of healthcare data silos.

### **Q: What makes Compressus different from other integration solutions?**

A: While there are a significant number of integration solutions on the market, Compressus has much more to bring to the table.

When we first entered the marketplace, we believed that integration technology alone was what was needed to address the data silo challenge. However, experience has proven that complex organizations need a strategic solution that combines workflow, integration and flexibility for success.

Our technology does just that – we empower health care leaders to make the right decisions, at the right time.

### **Q: What is required for interoperability and integration to be effective?**

A: To answer this question, one must first understand the concept of integration. Put simply – integration is the process of connecting two systems together. For interoperability to exist between several technologies there must be bridges built between them.

Historically, it has been quite common for technologies within health care organizations to be divergent. However, as the health care system has become more complex and reforms a reality, divergent systems have become unacceptable. This is why integration solutions are becoming commonplace.

Compressus understands that interoperability and integration can only be effective when combined with the perfect mix of workflow, flexibility and scalability. Health care leaders can then make the most of resources—people, systems and information.

### **Q: How does Compressus implement these technologies?**

A: MEDxConnect is Compressus' Clinical IT Platform that enables users to control all business processes. For instance, an organization can tailor the system to meet the exact needs of all departments and workflows. Offering process simulation tools and on-the-fly scalability, MEDxConnect helps organizational leaders proactively respond to current and future requirements.

### **Q: Can you provide an example of how this adds value to the end-user?**

A: Physicians are constantly disappointed in new IT systems. On paper, these systems add value to patient diagnoses – yet, it is often reported that they fall short in meeting physician requirements for usability. The new technologies require physicians to modify their workflow and generate workarounds. These workarounds reduce productivity and are not used effectively or sometimes, not at all. The

MEDxConnect platform allows new systems to be seamlessly added to the current workflow. By mapping workflows and integrating them into existing processes – or implementing enhanced workflows – productivity is improved and patient care optimized.

**Q: How else can the MEDxConnect platform meet the multiple complexities facing health care?**

A: Every aspect of healthcare involves workflows. MEDxConnect enables healthcare leaders to utilize flexible workflows to implement peer collaboration, modify processes to accommodate new payment models, increase market reach, meet the demand of increased patient volumes, adhere to government regulation, optimize resources and control costs.

**Q: What is Compressus' long term vision?**

A: We recognize the golden ring for health care success is the personalization of care. Thus, we will continue to evolve the MEDxConnect platform and provide a conduit for health care data to be successfully transformed into valuable information.

Our ultimate goal is to virtualize health care!

Feel free to contact us with any questions you may have.



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