COMPRESSUS

The MEDxConnect Solution

A Revolutionary Platform
Enabling End-User Specific Solutions

A Revolutionary Platform Enabling End-User Specific Solutions

Healthcare is constantly changing...

I t is a must to align your organizations to be prepared to handle requirements today and in the future. Leadership requires tools to help them stay ahead of the curve by anticipating informational requirement while focusing on optimizing patient care.

MEDxConnect is a revolutionary platform developed to enable healthcare leaders to make the right move - at the right time. The unique design imbeds workflow design into the integration process. Together, workflow and integration deliver a solution that can accommodate all healthcare requirements. The innovative solution is transforming the way leaders anticipate and react to the uncertain future.

This collection of short whitepapers helps explain the challenges facing healthcare's leaders and how MEDxConnect enables their ability to anticipate and accommodate the future. For ease in determining the MEDxConnect benefits most suitable to your needs, we have grouped our end-users into four primary categories:

Physician leadership
Business management
Information technology
Executive strategy

Please feel free to contact our **Customer Solutions Group** for more information on MEDxConnect .

Thank you,

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PHYSICIAN LEADERSHIP – PATIENT CARE

Increasingly, patients are becoming more informed and are sharing important information over the Internet. Today, they may be as concerned about report turnaround times and subspecialty expertise as they once were about waiting room times. Their interest is now shared by their referring physicians, who are also demanding more and better service from their colleagues.

Due in large part to this rise of consumerism in healthcare, improved patient care has become a priority for many health care providers. For many physicians and senior management, the level of patient care is directly related to the quality of infrastructure and the efficiency of operational systems. The successful balance of superior patient care and cost-effective care is achieved through the adoption of a system that is both patient-oriented and profitable. The challenges to reaching this balance exist in both medical and non-medical factors and also in the absence of a comprehensive system designed to help achieve this goal.

Automating better patient care

To help improve patient care by improving efficiency, more facilities are turning to MEDxConnect from Compressus. MEDxConnect helps optimize care by maximizing IT solutions. With MEDxConnect, the right information is presented to the right person at the right time. Studies are automatically routed to place all team members on the same page and successfully balance the workload for increased levels of productivity. This approach helps ensure that a patient-centric focus is achieved and patient outcomes are optimized.

Though interoperability is one of the greatest challenges to reaching the goal of excellent and profitable patient care, MEDxConnect provides this support with ease. All established patient care goals are accomplished using native technology and is accessible from any workstation at any location, regardless of the existence of multiple vendor software.

The result is higher patient and referrer satisfaction through faster delivery of care. This improved service helps boost patient retention and paves the way for the patient to choose additional services and recommend the facility to others based on positive experiences.

PHYSICIAN LEADERSHIP – PRODUCTIVITY

In addition to their clinical responsibilities, physicians now assume the role of businessperson. These business duties include an obligation to increase productivity as a means to the larger goal of profitability.

In response to the productivity challenge, some physicians are turning to hospitals for employment. Other physicians are exploring new revenue opportunities, such as elective care options, or creating separate business units within the practice to help capture dollars that once went elsewhere, such as the physician-owned pharmacy or lab.

Many physicians understand, however, that increased productivity rests in improved technology which, when properly executed, relieves the physician of much of the burden of productivity management.

One increasingly popular solution is MEDxConnect from Compressus - a program designed to provide physicians with the key clinical tools to help produce optimum patient care while managing costs and increasing productivity.

Improved organizational efficiency fuels productivity

MEDxConnect intelligently routes data, images, records and more in an effort to balance workload and greatly increase productivity. Through successful study routing, physicians can help avoid costly third-party solution failures, easily accommodate patient volume increases and provide seamless communication between disparate vendor technologies within the enterprise.

Unlike many IT solutions, MEDxConnect provides the path to greater productivity, making it an investment instead of an expense.

Same capacity, more productivity

MEDxConnect supports increased capacity by using existing resources to create sophisticated routing despite the existence of multiple vendor sources of information. Through its proprietary algorithm, MEDxConnect knows what doctors are eligible and credentialed – assuring the correct information gets to the right person at the best time.

And regardless of where the study was generated or where it is read, all relevant data is available, eliminating the need to wait for relevant data from other PACS or reports from EMRs.

MEDxConnect also increases productivity by eliminating the need to jump from different viewers, supporting efficiency and safety.

With MEDxConnect, there is no need for multiple log-ins or multiple mics and software. MedxConnect optimizes the on-site VR or dictation and uses sophisticated routing to get the reports to the correct report repository regardless of where or how it was generated.

PHYSICIAN LEADERSHIP – FLEXIBILITY

No other profession or trade has seen the breadth and depth of changes that have occurred in medicine. The many years of change in the medical profession have taught physicians and managers that to maintain their relevance to their referral and patient constituencies, and to remain a viable enterprise, they must become and remain flexible.

The need for flexibility is apparent in every department within a medical enterprise, but perhaps no more important than in IT infrastructure, for it is here that major opportunities for efficiency through flexibility are won or lost. Many a practice has been hamstrung by acquiring the "latest" technology, only to discover a short time later that the system they thought would last has already been eclipsed by a newer version.

To help win the technology arms race and to achieve the resulting business success, Compressus has developed a unique platform designed to grow as you grow and to adapt to whatever changes may occur in the field.

The product is MEDxConnect, which allows enterprise-wide solutions that enable proactive practices to accommodate the day-to-day demands required to meet the challenge of change. The dynamic workflow capability of MEDxConnect provides the ability to develop new business opportunities, accommodate new IT solutions and address the unforeseen requirements of ever increasing regulations. The result is empowerment through increased flexibility, which drives strategic change management.

Increased flexibility means less IT involvement

MEDxConnect intelligently routes data, images, and records despite the presence of multiple vendor sources within a medical enterprise. This ability to adapt to multiple communication sources increases productivity. Through the successful flexibility management of all data, images and records, physicians and staff can easily accommodate patient volume increases, provide seamless communication within and from the enterprise and adjust any program as needed at any time.

Unlike many IT solutions, MEDxConnect provides the path to years of greater flexibility, making it an investment that reaps dividends instead of an expense that taps important revenue.

PHYSICIAN LEADERSHIP – BALANCE

Increased physician specialization calls for increased adjustments in service capacity. When coupled with seasonal fluctuations in patient volume, the ebb and flow of referral sources, and the usual coverage required for sick and vacation days, workload balancing becomes an essential component of the success formula.

Balanced workloads also reduce turnaround times, increase physician satisfaction and allow for the accommodation of flexible shifts, off-site production and part-time physician involvement.
The challenge for today's physician is to utilize today's technology while letting go of dependence on yesterday's workflow patterns. Gone are the days when the most reliable worklist was one that changed only with patient volume. Today, workload balancing through customization that allows for harvesting the worklist items is critical to achieving desired production goals.

And for optimal balance achievement, the worklist must be accessible to physicians whenever they wish and wherever they are.

MEDxConnect from Compressus helps physicians quickly accommodate the high demand of delivering optimized diagnostic results through intelligent balancing. To help meet the demand to deliver maximized diagnostic results with a minimum of disruption and down time, MEDxConnect creates intelligent routing systems that help support team motivation and productivity by sharing the work and assuring study results are expedited.

Improved process equals improved profitability

MEDxConnect determines exactly which physician is available to read the study, where all patient information is located and who needs the results. Information is automatically routed and shared to improve TAT, while assuring the attending physician has the required information to provide optimum patient care.

The MEDxConnect solution provides priority assignment based on TAT, reduces "cherry-picking," allows access from any workstation location and aggregates work onto a single platform to provide the most efficient – and profitable – system available.

The thorough nature of MEDxConnect significantly reduces the amount of time they are spending on non-physician work. Through the efficient use of their time, the medical enterprise realizes greater profitability and ensures its relevance for years to come.

Efficiency advancements, including the adoption of MEDxConnect, can be measured to determine the internal rate of the return on the investment and help guard against the inevitability of rising costs and declining reimbursements.

BUSINESS MANAGEMENT – IMPROVED

In prior eras of medical management, day-to-day decisions were the domain of C-suite executives, practice managers and others who were entrusted with the maintenance and growth of the enterprise.

Today, however, fluctuations in reimbursements, increased oversight, as well as pressing marketing demands, are requiring a larger number of physicians to take a seat at the executive desk. Today, there is too much at stake to delegate what once was deemed unworthy of the physician's time.

In response to the demand for efficiency and seamless medical transactions, physicians and other practice leaders have focused on workflow as way to ensure the fluidity of internal communications. These leaders have discovered that *improved workflow translates directly into improved profitability.*

One superior solution to improved workflow is MEDxConnect, a platform that allows workflow to change as rapidly as market demands arise. With MEDxConnect, leadership can strategically and cost-effectively make needed adjustments and develop proactive protocols by simulating modifications to evaluate their true impact, while accommodating market demands as they arise.

Optimize Profitability Components

MEDxConnect helps optimize all profitability components of the business by addressing operational inefficiencies, uncovering productivity opportunities and reducing costs via a robust set of management and monitoring tools. Customized reporting capabilities and ad hoc reports provide leaders with focused insight into current departmental operations and offer a blueprint for future requirements.

MEDxConnect improves workflow by employing a study distribution algorithm that knows which doctors are eligible, credentialed, available and even who has the capacity to handle the work. The sophisticated routing ability of MEDxConnect, means getting the right information to the right person at the right time. This applies to all available data, regardless of where it was generated or where it is read. MEDxConnect brings all priors available in the system, all reports, all pertinent demographic information to the end user and has the power to bring HL-7 data for other supporting systems such as lab and EMR to help support diagnosis.

It is this unique application that enables MEDxConnect to increase capacity without increasing existing resources.

BUSINESS MANAGEMENT – PRODUCTIVE

In a quest to substantially increase productivity, physician partners and senior managers often turn to new technologies for the answer, but end up bogging down their teams with time-consuming solutions. Additionally, multi-vendor software often prevents one platform from communicating successfully with another, resulting in a highly inefficient patchwork of multiple work stations, capacity limitations and reduced patient care.

The greatest source of interoperability and productivity problems stem from the fact that different systems utilize proprietary data structures to store and move information. Medical Message Mediator (M^3), the centerpiece of the MEDxConnect technology framework, resolves these issues and drives productivity to new heights.

The M^3, which supports HL7, DICOM, and other standard messages, uses the communications protocols and semantics of each participating information system to control the flow of images, reports, messages, standard patient demographics and other important data for diagnosis and treatment planning of a patient between otherwise independent and disparate systems.

The M^3 maps all data elements and mediates interoperability between different applications, creating a virtual integrated information system that adheres to the IHE technical framework, thus creating a maximally efficient and productive enterprise.

Increased productivity reduces organizational costs

One tested solution is MEDxConnect from Compressus. MEDxConnect provides decision-makers with the elements they need to increase operational productivity and maximize organizational resources. MEDxConnect optimizes the use of clinical and support resources by utilizing targeted software to perform laborious tasks and optimize data distribution. Administration can then leverage the full capacity of their enterprise without concern for resource location. The result is the maximization of every minute of physician time with a solution that:

- Creates value for the business
- Increases productivity
- Is reliable and consistent
- Is sufficient to meet demand
- Adapts quickly to fluctuations

BUSINESS MANAGEMENT – DRIVEN

To compete and remain relevant in today's healthcare environment, all medical enterprise must embrace a new way of conducting business. Outcomes, physician performance and profitability are essential to this formula.

By capturing and analyzing real-time data, decision-makers can make appropriate adjustments in the important processes necessary for maximum efficiency. The challenge today, however, is determining what data is relevant and then extracting it in a way that does not disrupt daily operations.

Strategic benchmarking drives best practices

One solution to the collection, dissemination and analysis of relevant data is MEDxConnect from Compressus. MEDxConnect presents decision-makers with a unique playbook of data that can be used to benchmark current practices and position their facility to drive best practices.

MEDxConnect helps address operational inefficiencies, uncover productivity opportunities and reduce costs via a robust set of management and monitoring tools. Customized reporting and ad hoc reports provide leaders insight into current departmental operations and offer a blueprint for future requirements.

MEDxConnect replaces outdated IT systems offering limited perspectives a process that intersects all IT data systems to provide users with new insights into departmental and institutional operations. The solution gives management a strategic view of a specific process in addition to an overview of the overall business systems to help position the organization to meet future challenges.

Creating IT that leads

The MEDxConnect tools monitor where network and process challenges exist to help evaluate new solutions, even before the organization recognizes there is a problem. Anything and everything touching the system (all third party systems) can be combined, evaluated and managed. Plus, the MEDxConnect platform will allow new processes and or levels of expansion to be simulated, evaluated and reported on to let the organization know in advance the impact changes will have on their strategic initiatives.

BUSINESS MANAGEMENT – OPTIMIZED

In their quest for the holy grails of efficiency and productivity, which lead to the ultimate goal of profitability, many physicians and senior managers overlook the need to ensure both patient and employee satisfaction. Without both, no medical enterprise can hope to stay relevant for very long.

The rise of consumerism is directly related to escalating copayments and deductibles, making patient satisfaction an important element in the growth of any medical enterprise. In this age of communication, poor patient satisfaction ratings can quickly travel on the Internet and severely affect patient volume. Employee satisfaction is important because staff can govern patient satisfaction as well as easily make or break important referral relationships. Today, it is essential that leaders routinely evaluate their current methods of operation to help them continually sharpen practices that empower all management to stay abreast of institutional changes.

Optimized business practices drive patient and employee satisfaction

MEDxConnect's business focused platform delivers management with the tools required to manage and monitor business processes. MEDxConnect optimizes clinical and operational processes, which leads to higher levels of customer satisfaction through reduced wait times, increased quality, faster turnaround times and lower healthcare costs. Additionally, increased collaboration, organizational efficiency and productivity have been proven to improve workplace morale.

MEDxConnect helps address operational inefficiencies, uncover productivity opportunities and reduce costs via a robust set of management and monitoring tools. Customized reporting and ad hoc reports provide leaders insight into current departmental operations and offer a blueprint for future requirements.

By using MEDxConnect to address workplace productivity issues relevant to patient and staff satisfaction before they become major challenges, enterprise leaders can help create an environment in which everyone becomes empowered to act in accordance with the strategic plan developed with the support of the data provided through the implementation of MEDxConnect.

The MEDxConnect solution is an innovative healthcare IT platform that enables senior management to access the right information and associated data at the right time, from anywhere, in an onsite, SaaS, or cloud deployment model. The result is a single enterprise-¬wide data solution from many disparate parts, increasing efficiency in every department.

INFORMATION TECHNOLOGY – COST REDUCTION

As the healthcare landscape continues to change, Information technology is playing an increasing role in maintaining the viability of medical enterprises across the country. Today, IT touches every department in a meaningful way.

IT has no greater task than that of continually working to reduce and/or maintain costs. IT's role is so great, it often has the power to position the business for strategic growth and empower team members to higher levels of productivity and motivation.

Unfortunately, many IT solutions are merely layers upon what is already a patchwork system of solutions. When that happens, IT becomes an expense instead of the investment it is meant to be.

Reduced IT costs through anticipated payback

One solution is MEDxConnect from Compressus. MEDxConnect offers a platform through which all current and future IT communications can function seamlessly, regardless of the number of current disparate vendor solutions. With MEDxConnect, disparate software finds one common "voice" which translates to greater efficiency and lower IT costs due to the lack of any additional solution layers.

MEDxConnect becomes the foundation of a strategic, comprehensive IT solution. It provides an easy-to-use platform that has been carefully established to eliminate unexpected implementation and maintenance surprises, while utilizing an industry recognized database and other robust components for positive ROI and lower cost of ownership.

In addition, the ability of MEDxConnect to accommodate future additions to the software arena makes it a one-stop solution that will reap dividends for many years.

MEDxConnect can provide the architecture that can provide essential data for strategic planning, reduce time-consuming vendor management and create an optimal demand management program, all of which lead to lower costs and greater profitability.

Improved IT processes realize savings through automation, reduced management, and increased efficiency and productivity. Ordinarily, realizing these benefits requires significant amounts of time and ongoing expenses. MEDxConnect removes these barriers to cost reduction by replacing legacy systems with a dynamic process designed to provide single-source solutions for years to come.

INFORMATION TECHNOLOGY – GROWTH

In their quest for increasing efficiency, physician partners and senior managers often turn to solutions that solve one problem but create several others. The challenge is often the multi-vendor software that prevents one platform from communicating efficiently with another. The result is a highly inefficient patchwork of multiple work stations, capacity limitations and reduced patient and referrer care.

The greatest source of interoperability problems is that different systems use proprietary data structures to store and move information. This challenge is resolved with Medical Message Mediator (M^3), the centerpiece of the MEDxConnect technology. The M^3, which supports HL7, DICOM, and other standard messages, uses the communications protocols and semantics of each participating information system to control the flow of images, reports, messages, standard patient demographics and other important data for diagnosis and treatment planning of a patient between otherwise independent and disparate systems.

The M^3 maps the data elements and mediates interoperability between different applications, creating a virtual integrated information system that adheres to the IHE technical framework, thus creating a maximally efficient enterprise.

Increased efficiency reduces organizational costs

One tested solution is MEDxConnect from Compressus. MEDxConnect provides decision-makers with the elements they need to increase operational efficiency and reduce organizational costs. MEDxConnect optimizes the use of clinical and support resources by utilizing targeted software to perform laborious tasks and optimize data distribution. Administration can then leverage the full capacity of their enterprise without concern for resource location. The result is the maximization of every minute of physician time with a solution that:

- Creates value for the business
- Produces good results
- Is reliable and consistent
- Is sufficient to meet demand
- Adapts quickly to fluctuations

INFORMATION TECHNOLOGY – FLEXIBILITY

Medical enterprise leaders face increasing challenges from rising patient and referrer expectations, reduced reimbursements, expanding oversight demands and competition, to name a few. All of these challenges fuel the need for higher productivity and profitability. One way to meet these challenges is through the implementation of information technology that provides seamless communication between disparate vendor products with a flexible platform that adapts to opportunities and threats.

IT flexibility represents the ability of the enterprise to produce, disseminate, and analyze information that contributes to growth and development. IT flexibility is seen in the automation of information processing and the support of the strategic plan of the enterprise.

A common frustration of the result of capital expenditures in IT is the scant concrete evidence that the investment has improved the effectiveness of the organization. That frustration is often a reaction to the insufficient flexibility in the system. When properly executed, IT flexibility provides the enterprise with the ability to adapt to change and respond quickly to market forces and uncertainty in its environment.

Formulated to inspire cost-effective conversions and successful expansion

MEDxConnect from Compressus is a platform designed specifically to accommodate expansion and growth to meet healthcare trends, while containing IT infrastructure and implication costs. The revolutionary platform's business designer and dynamic integration engine provide tools that allow technology users to modify their own connection and workflows without relying upon hardcode software changes or engineering from the vendor. This level of control empowers IT to expand without incurring significant resource demands and controlling costs.

MEDxConnect contributes to flexibility by adjusting and adapting to organizational boundaries to the ebb and flow of work demands, improving the structure and speed of work and helping the enterprise respond to changing market conditions.

Further, MEDxConnect maintains existing infrastructure to help reduce costs and shorten learning curves by offering tools to modify native connections and workflows without requiring hardcoded software changes and engineering from disparate vendors, thus speeding implementation.

INFORMATION TECHNOLOGY – EMPOWERMENT

The external forces shaping the behavior of medical enterprises include government changes in reimbursement, increased oversight from payors and greater demands from patients who are increasingly managing their health process.

For the average medical facility, these developments can seem daunting: Through no direct fault of their own, they are faced with enormous strategic business challenges that require an increasing level of expertise and ongoing management.

In response, these medical enterprises have turned to greater investment in information technology (IT) to help them remain competitive and relevant. By using the many facets of a properly structured IT environment, physicians and enterprise leaders have a better opportunity to recapture the control lost through the external forces. In other words, they can have greater control over their own destinies.

Designed to empower IT to lead

For the enterprise to be successfully empowered, IT needs to create an environment where confident, leadership attitudes and behaviors can be developed.

One solution to greater empowerment is MEDxConnect from Compressus. MEDxConnect empowers IT departments with dynamic tools to lead their organization through the current and future phases of healthcare. With MEDxConnect, IT can restore the control over costs, patient acquisition, patient care and efficient workflow. That's because MEDxConnect provides an arsenal of components to integrate both new and existing technologies while managing IT costs, scale and expand for growth and strategically address the uncertain. With MEDxConnect, IT is positioned to move technology solutions forward to fuel clinical collaboration and lead to improved patient outcomes.

Communication, Information, and Empowerment

Information sharing is an essential part of high performing medical enterprises. Sharing financial performance, strategic plans, and operational measures creates an environment in which everyone involved has a vested interest in the outcome. The creation, distribution and analysis of information is crucial to empowerment, since without accurate information decision-makers have a reduced ability to act in the best interests of the enterprise, even if they want to.

MEDxConnect is a platform designed specifically to accommodate expansion and growth to meet healthcare trends and provide the empowerment attitude required to thrive. This level of control empowers IT to expand without incurring significant resource demands and controlling costs.

EXECUTIVE STRATEGY – MARKET POSITION

The challenges facing today's healthcare executives are among the most severe for any trade or profession. The need to focus on agenda items that have no direct connection to quality of care have forced many enterprise leaders to forgo the important subjects related to the position of the business in the market.

Taking the executive eye off the market position ball is not only unwise, it can be fatal. Those facilities that are thriving understand that achieving, maintaining and monitoring their place in the market is no more optional than paying the utility bill.

The challenge, however, is to acquire the most useful tools to help them gather, disseminate and analyze relevant data so that the most informed executive strategy decisions can be made.

Providing the Strategic Tools to Help Maintain and Monitor Market Position

One proven market position resource is MEDxConnect from Compressus. MEDxConnect ensures enterprise competiveness by protecting existing businesses and fueling opportunity for growth through the offering of improved services to referring physicians and various enterprise constituencies. The MEDxConnect platform is designed to provide leadership with specific tools for managing and monitoring the key business indicators that guarantee organizational success.

MEDxConnect is an innovative healthcare IT platform that enables physicians and other decision-makers to access the right marketplace information and associated data at the right time, from anywhere, in an onsite, SaaS, or cloud deployment model. With this information, executives can leverage the data to improve access to care and the quality of care.

With the right market data in the hands of the right people, the most effective decisions on this important subject can be made. MEDxConnect helps ensure years of enterprise viability by providing this key information, which can then lead to proactive decision-making to help stay ahead of the daily challenges facing healthcare facilities.

MEDxConnect creates a truly integrated system of clinical, financial and operational data that can help decision-makers to allocate precious resources appropriately, depending on the individual demands in each market. As a market position resource, in addition to its many other critical functions, MEDxConnect can provide a return on investment by providing the guidance to new revenue sources that will help serve the enterprise community.

EXECUTIVE STRATEGY – IMPROVE PATIENT CARE

Higher co-pays and out-of-pocket costs, plus higher deductibles, have fueled a sharp rise in medical consumerism. Where once patients did not question any aspect of the healthcare process, they are now paying attention to details large and small.

Perhaps most important, the consumer realizes that they have a choice; that if the care at one facility is lacking, one can move to another - or another.

More than just waiting in the reception area

The intense patient scrutiny has advanced far beyond frustration over spending time in a reception area. Increasingly, consumers are becoming more informed and are sharing important information over the Internet. Today, they may be as concerned about report turnaround times and subspecialty expertise as they once were about waiting room times.

Their interest is now shared by their referring physicians, who are also demanding more and better service from their colleagues.

Automated routing of studies fuels better patient care

To help improve patient care by improving efficiency, more facilities are turning to MEDxConnect from Compressus. MEDxConnect helps optimize care by maximizing IT solutions. With MEDxConnect, the right information is presented to the right person at the right time. Studies are automatically routed to place all team members on the same page and successfully balance the workload for increased levels of productivity. This approach guarantees that a patient-centric focus is achieved and patient outcomes are optimized.

MEDxConnect provides this support with ease: All established patient care goals are accomplished using native technology and is accessible from any workstation at any location.

> *The result is higher patient and referrer satisfaction through faster delivery of care. This improved service helps boost patient retention and paves the way for the patient to choose additional services and recommend the facility to others based on positive experiences.*

EXECUTIVE STRATEGY – GROW FOR THE FUTURE

In the best-case scenario, healthcare decision-makers have ample time to create strategic plans and execute them according to a prescribed timetable. Unfortunately, the real world of daily management prevents most partners and decision-makers from becoming the leaders needed for long-term viability.

In other words, they are working in the business instead of on the business.

Flexible platform helps meet market evolution and assures organizational growth

MEDxConnect from Compressus is uniquely positioned as a "future-ready" platform to position organizations for mergers, acquisitions, market fluctuations, and growth opportunities. MEDxConnect's flexible platform is designed to allow end-users to quickly and cost-effectively integrate new IT schemas with existing systems, eliminating the need to completely replace critical systems that are already in place. Maintaining existing systems reduces costs, minimizes implementation time, enables system adoption, and improves user satisfaction.

Using MEDxConnect, physicians and senior managers can:

- Rethink the delivery of healthcare using health information technology;
- Anticipate volume fluctuations before they begin
- Enhance the patient care process
- Improve outcomes
- Evaluate, adjust and adapt the technology as necessary
- Increase patient and referrer satisfaction

MEDxConnect converts tedious chores into fast, accurate and cost effective electronic solutions that allow for growth and lay a strong foundation for advancement. MEDxConnect will grow with your firm and save you from the unnecessary future pains of finding a new or perhaps more robust software product. MEDxConnect increases productivity, simplifies workflow, and increases the bottom line by converting cumbersome data collection processes chores into fast, accurate and cost effective electronic solutions that inspire growth.

Discovering the right technology, specifically the software that is the heart of your business, provides a strong foundation for growth. MEDxConnect will evolve with your enterprise and position your organization for the future.

EXECUTIVE STRATEGY – ACCOMMODATE HEALTHCARE PAYMENT TRANSFORMATIONS

In response to the challenges presented by declining reimbursements, savvy health care organizations are turning to information technology (IT) to provide the means to sustained profitability.

Existing with disparate health IT programs must adopt software capabilities that will assist in breaking down typical information silos and allow for the free exchange of vital information throughout the enterprise.

Physicians and senior managers in these new care models will also need robust analytical tools to gain insight from that information in order to make better decisions and eliminate inefficiencies in today's healthcare delivery systems that have hindered meaningful progress.

Today, it is essential that enterprise leaders routinely evaluate their current methods of operation to help them continually sharpen practices that empower all management to stay abreast of changes in reimbursement and other financial fluctuations.

Accommodating healthcare payment transformations to meet market and organizational needs

A popular solution to the challenge of managing payment fluctuations is MEDxConnect from Compressus. MEDxConnect transforms the reimbursement paradigm by providing executive leadership with a platform to expedite the change required to meet market and organizational needs. By easily implementing cross-specialty collaboration and strategically modifying workflows, the solution promotes optimized patient outcomes—a key requirement for staying on top of ACO's and other meaningful-use requirements.

The MEDxConnect solution brings growth planning to healthcare enterprises of all sizes. MEDxConnect provides leaders with the ability to look ahead, anticipate change and develop strategies to proactively and successfully navigate the challenges created by the upheaval in healthcare payment adjustments.

The MEDxConnect role in strategic payment planning provides purpose and direction by ensuring that everyone in the organization understands the established goals.

With MEDxConnect, there is no need for multiple log-ins or extra microphones and software. MedxConnect optimizes the on-site VR or dictation and uses sophisticated routing to get the reports to the correct repository regardless of where or how they were generated.

About Compressus

Established in 2000, Compressus Inc. is a medical software company offering proven interoperability solutions to the rapidly growing healthcare IT market. Its products are designed to dramatically improve physician efficiency, reduce enterprise costs and increase patient safety. Compressus is particularly concerned with solving problems associated with integrating healthcare enterprises plagued by a lack of connectivity and interoperability among disparate islands of healthcare IT solutions, including clinical (EMR, HIS, RIS, PACS) and business (billing, registration, patient tracking), among others.
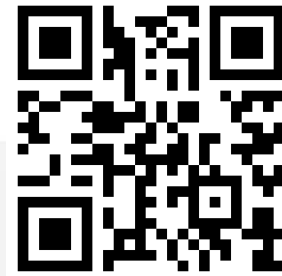
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